



“The process carefully considered, presented, negotiated, and transferred nearly 100 acres of open space.”

SUCCESS STORY

CITY OF GRESHAM

Gresham Parks Department
Gresham, Oregon

TEAM

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SERVICES PROVIDED

Land Acquisition
Real Estate Consulting
Leasing Representation

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CHALLENGE

For two and a half years, Gordon King assisted the City of Gresham, Oregon’s fourth largest municipality, in the purchase of over 96 acres of open space farmland for community recreational facilities. At the time of this assignment, the City of Gresham had just instituted the active purchase of open space and park facilities. Accordingly, the park staff team members were new to the acquisition process.

STRATEGY

All logical sites were analyzed and presented to the Parks Division, and eventually to the Gresham City Council, for consideration. Most notable transactions negotiated by Gordon for the City of Gresham parks purchase program included the 36-acre Southwest Park, the 22-acre Southeast Community Park and the 33-acre Gresham Sports Complex.

SERVICES

Additional services provided on behalf of the City of Gresham included consulting with the City Council with regard to a GSA/Forest Service requirement, acquisition of two park’s maintenance sites and negotiations on behalf of the Management Services Division for a new leasehold at the 501 Hood Building.

RESULTS

The end result of these services was an orderly acquisition process that carefully considered, presented, negotiated and transferred nearly 100 acres of open space and farmland for community recreational use.